

福田区法学会跨境民商事 法律专家服务项目

Futian District Law Society Cross-border
Civil and Commercial Legal Consulting
Experts Service Program



助力辖区企业稳妥有序开展
跨境投资与经营

Supporting District Enterprises in Conducting
Cross-Border Investment and
Operations Steadily and Orderly

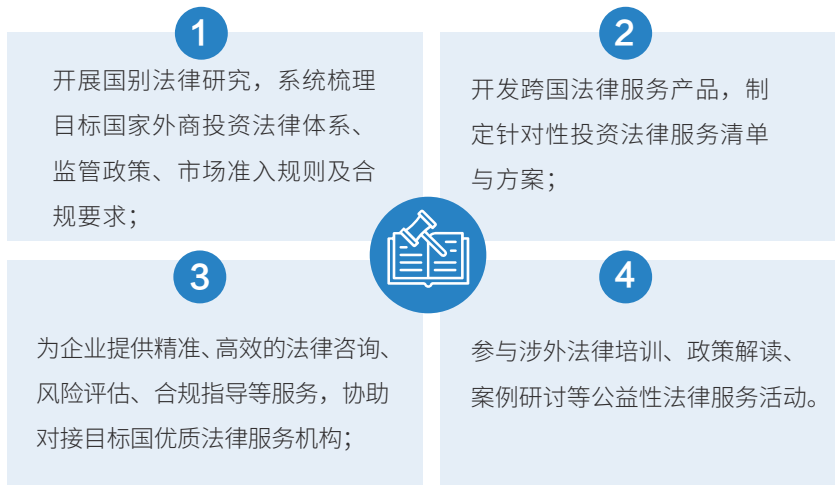


为深入贯彻落实国家“一带一路”倡议和“走出去”战略，助力辖区企业稳妥有序开展跨境投资与经营，福田区法学会依托跨境民商事法律专家团队，面向涉跨境贸易和投资企业、外籍人士提供专业化、精准化、国际化的法律服务支持。

— 2025 年 8 月 编

一、专家职责

跨境民商事法律专家团队聚焦中国企业境外投资热点区域（包括但不限于美国、德国、澳大利亚、日本、新加坡、泰国、越南等国家），主要承担以下职责：



二：公益法律服务事项

面向涉跨境贸易和投资企业、外籍人士提供以下公益性法律服务：

国别投资合规指南编纂 系统介绍目标国家投资法律环境与合规要点；

跨境投资合规专题讲座 聚焦企业关注的热点国别与行业领域；

跨国并购与运营实务分享会 结合文化差异分析法律风险与应对策略；

国别法律服务市场分析报告 / 讲座 介绍境外法律服务资源与对接路径；

招商引资信息支持与政策建议 为企业提供国别投资政策分析；

主题式公益法律咨询会 每季度举办，聚焦企业普遍关注的跨境法律问题。

• 注 •

上述公益服务不收取费用。若涉及深度调研、个案处理、专项报告等需投入较大资源的服务，可视情况另行协商。收费服务事项包括但不限于：跨境并购、尽职调查、争议解决、常年法律顾问、合规体系搭建、专项法律意见出具等，具体内容及收费标准请另询。

三、申请机制

如有法律服务需求，可通过以下方式提交申请：

- 1 申请途径：**将申请材料发送至指定邮箱：szftfxh@163.com；
- 2 申请内容：**需明确服务需求、目标国家、事项背景、时间要求等；
- 3 处理流程：**收到申请后，将根据需求匹配专家，并在3个工作日内初步反馈；
- 4 服务确认：**公益服务由工作人员与需求方沟通后直接安排；专项服务由需求方与专家团队协商确认，双方确认方案后后签署服务协议。

附件

· 国别投资指南（第一辑）

· 专家简介手册

如有疑问或需进一步服务，请联系：

邮箱：szftfxh@163.com 电话：13602631067

（本指引由福田区法学会跨境民商事法律专家组起草，最终解释权归属福田区法学会，编写专家协助具体解释。）

国别投资指南（第一辑）

专家团队聚焦中国企业境外投资热点区域，系统梳理了以下重点国家的投资环境、政策法规、操作性投资参考。



美利坚合众国

1. 国家概况

世界最大经济体，2024 年 GDP 约 29.18 万亿美元，人口 3.41 亿。市场体系完善，科技、金融、创新能力全球领先，但政策变动频繁，监管复杂。



2. 投资政策

- 市场开放，但在国防、科技、能源等敏感领域限制外资；
- FIUS 审查趋严，尤其针对中资背景交易；
- 部分州提供绿色能源、就业创造等税收优惠。

3. 成功案例

- » 复星集团收购美国保险公司 Ironshore：通过 CFIUS 审查；
- » 比亚迪在加州设电动大巴厂：契合新能源政策，获地方政府支持。

风险提示

- 中美关系波动影响投资信心与准入；
- 长臂管辖（如 FCPA、ECRA）合规成本高；
- 专利诉讼风险突出（“专利流氓”恶意诉讼频发）。

日本国

1. 国家概况

全球第三大经济体，2025 年 GDP 增长率 1.0%，名义 GDP 突破 600 万亿日元。法制完善、市场成熟、知识产权保护严格，聚焦半导体、数字产业、绿色技术等先进领域。



2. 投资政策

- 外资可设立独资、合资企业或分公司，利润汇出便利；
- 对先进产业提供研发补贴与政策扶持；
- 2025 年修订《外汇法》，加强敏感领域外资审查（如武器、能源、通信）；
- 经营管理签证门槛提高：注册资本金增至 3000 万日元，需雇佣至少 1 名日本专职员工。

3. 成功案例

- » 珠海兴业节能在三地建设光伏电站 总装机 288kW，从设计到并网仅用 2.5 个月；
- » 美的集团收购东芝生活电器：增强在日供应链竞争力；
- » 中国能建山西院中标北海道文旅综合体：突破高端建筑市场壁垒。

风险提示

- 外资准入监管趋严，敏感行业并购难度大；
- 文化与商业习惯差异显著，本土化经营要求高；
- 企业设立与用工成本攀升。

— 本投资指引由高田专家撰写

新加坡共和国

1. 国家概况

亚洲金融、服务和航运中心，2023 年人均 GDP 达 8.62 万美元。政局稳定、政府廉洁、法制健全，实行外资国民待遇，外汇自由进出。是 CPTPP、RCEP 等协定核心成员。



2. 投资政策

- 无外资差别待遇，注册手续简便；
- 推出全球贸易商计划、区域总部计划、起步公司税收优惠等多项政策；
- 注重创新人才引进与中小企业扶持。

3. 成功案例

- » 中银集团收购新加坡飞机租赁公司；
- » 华能国际收购大士能源并开发登布苏项目；
- » 中资企业承包新加坡地铁项目，市场份额近 25%。

风险提示

- 市场竞争激烈，运营成本高；
- 需适应高标准合规与监管要求。

— 本投资指引由朱春燕专家撰写

泰国

1. 国家概况

东盟第二大经济体，实行君主立宪制，政局总体稳定。2023 年服务业占 GDP 比重 61%，旅游业为核心支柱。推行“泰国 4.0”战略，聚焦数字经济、智能制造、绿色经济。

2. 投资政策

- 东部经济走廊（EEC）为核心载体，提供税收减免（A1+ 类企业最长 15 年免税）、土地优惠、外籍用工配额放宽；
- BOI 分类引导投资，电子化审批（最快 60 天）；
- 负面清单管理，但 BOI 认证企业可突破部分行业外资持股限制。

3. 成功案例

- » 某国有油气企业通过 BOI 获 100% 控股及 8 年免税；
- » 某新能源企业建立“中泰双轨”数据合规体系，通过 ISO 37001 认证；
- » 某汽车企业优化薪酬体系，年省人力成本 1800 万泰铢。

风险提示

- 土地所有权限制（外资一般不可拥有土地）；
- 用工合规要求高（需雇佣 75% 以上泰籍员工）；
- 政策执行层面存在不确定性。

— 本投资指引由史大伦专家撰写

越南社会主义共和国

1. 国家概况

位于中南半岛东部，海岸线长 3,260 公里，人口 1.04 亿（2025 年），劳动力人口占比 69.3%。2024 年经济增速 7.09%，GDP 总量 4,763 亿美元，人均 GDP 约 4,700 美元。政局稳定，经济发展较快，是东盟重要成员和 RCEP、CPTPP 等协定签署国。



2. 投资政策

- 推行外商投资负面清单管理（25 类禁止，59 类附条件准入）；
- 鼓励类产业（如半导体、新能源）享企业所得税 10%（标准税率 20%）；
- 经济特区土地租金减免 30%-50%；
- 外资企业可租赁土地，最长 50 年。

3. 成功案例

- » 江苏企业西宁市制造业土地收购：通过分阶段付款与强制公证完成已抵押厂房收购；
- » 隆基光伏富安省 BOT 项目：以“建设 - 经营 - 移交”模式获 35 年特许经营权，享受电价补贴与税收减免；
- » 雅迪电动车兴安省产业链整合：通过本地化组装满足 RCEP 原产地规则，实现对日零关税出口。

风险提示

- 土地所有权限制，工业用地成本攀升（如西宁市达 85 美元 / m²）；
- 2025 年起强制 ESG 报告，高碳排放企业面临碳税（如河静省 35 美元 / 吨）；
- 电子业 50% 零部件依赖进口，技术工人缺口达 12 万人（胡志明市）。

— 本投资指引由王宝林专家撰写

专家简介手册

专家信息一览表			
姓 名	执业领域	服务国别	备注
高文杰	国际仲裁、跨境合规	美国	多家仲裁机构仲裁员
高 田	日企投资、公司治理	日本	日本外国法事务律师
楼洪	在日知识产权、争议解决	日本	日本外国法事务律师
史大佗	投资架构、税务筹划	泰国	泰国大拓律师事务所 创始合伙人
尹秀钟	日韩投资、争议解决	日本、韩国	中日韩英多语言服务
朱春燕	跨境并购、资本市场	新加坡	锦天城新加坡管理 委员会委员
王保林	越南投资、并购合规	越南	中越双证律师
任菲菲	跨境投资、争议解决	澳大利亚 新西兰	中、澳、新西兰 多证律师
贺俊	埃及投资、争议解决	埃及	华商埃及分所执行主任 提供阿拉伯语法律服务
刘文卓	跨境投资， 知识产权 争议解决	美国、德国	华商纽约分所主任 中美执业律师
梁新越	国际贸易、跨境投资	哥伦比亚 智利、秘鲁 西班牙	兼具拉美学术背景 与实战经验的 复合型律师

高文杰律师

天元律师事务所合伙人律师，执业 17 年，主要从事国际争议解决，国际合规与政府监管，跨境并购及投资等专业领域，累计涉及超过 30 个国家和地区。

目前担任 Hong Kong International Arbitration Center，亚非法协香港区域仲裁中心，深圳国际仲裁院、武汉、广州等多家境内外仲裁机构仲裁员，International Association of Defense Counsel 及 ICC Institute of World Business Law 成员，深圳市人大常委会法律助理，深圳市法学会常务理事，深圳市福田区政协委员，深圳市海外知识产权纠纷应对指导专家，深圳市贸促委企业国际化经营合规专家委员会专家委员，深圳全球海洋中心城市建设促进会专家委员，深圳市律师协会理事等社会职务。并与世界各地超过 100 家知名律所和法律机构建立合作关系，国际资源广泛。

2014 年获评深圳优秀青年律师，2016 年获评《商法》年度国际仲裁杰出大奖，2018 年入选中国司法部全国千名涉外律师人才库，2017，2021，2024 年获评 The Legal 500 争议解决（国际仲裁）特别推荐律师，2021 年和 2023 获评 Benchmark Litigation 诉讼之星，2023 年获评 ALB 中国华南华中地区争议解决律师大奖提名等荣誉。近 20 年，累计发表专业性文章超过 40 篇。



高田律师

上海市锦天城（深圳）律师事务所高级合伙人，锦天城法律事务所外国法共同事业管委会主任，日本外国法事务律师（日本法务省批准），武汉大学法律硕士。自 2003 年执业以来，长期服务多家世界五百强外商投资企业，尤其是日资企业。高律师曾赴日研修，熟悉日企文化与需求，能够提供严谨、有效的法律解决方案。

主要执业领域包括外商投资企业法律服务、企业合规、争议解决（诉讼、仲裁、谈判及调解）、公司并购及清算法律业务等。在东京办公室当地日本律师专业支持下，高律师长期为中国企业及高净值个人提供跨境投资、公司设立、投融资与并购、国际贸易及劳动人事等法律服务，熟悉日本主要法律法规，能够将法律意见与合规方案有效本土化，确保跨境项目符合法规、高效推进，并为企业提供全流程风险防控法律服务。

荣获广东省及深圳市涉外律师领军人才称号，并入选《Who's Who Legal》2021、2022 年度榜单及 2025 年度 LegalOne 粤港澳大湾区法律大奖律师榜单（涉外法律服务律师 15 强）。高律师同时担任武汉大学法律硕士专业学位研究生校外兼职导师，曾担任深圳国际仲裁院及深圳仲裁委员会仲裁员。



楼洪律师

法学博士，广东星辰律师事务所党总支书记、高级合伙人，现任深圳市律师协会理事、深圳律协公司与公职律师工作委员会主任，深圳国际仲裁院仲裁员。

楼洪博士毕业于香港城市大学，曾在爱尔兰都柏林大学、美国埃默里大学进行研究，是深圳市律师界首位“孔雀计划”海外高层次人才，深圳市“鹏城优才卡”金卡持有者，被评为广东省涉外律师领军人才、深圳市涉外律师领军人才。

楼洪博士曾出版全英文专著 International Protection of Unregistered Trademarks，在日本、韩国等多个国家进行学术演讲，完成多项研究课题，在知名学术刊物上发表中英文论文十余篇。

楼洪博士专注于国际仲裁、跨境投资、知识产权方向的法律研究与实践，社会任职还包括深圳市财政局政府采购评审资深专家、中国行为法学会理事、香港专利代理人公会理事等。楼洪博士服务多家知名国有企业、跨国公司与高等院校，受清华大学深圳研究院及日本对外贸易振兴机构邀请，楼洪博士曾连续多年赴日本东京、大阪等地，讲授跨境技术转移课程。



史大佗律师

泰国大拓律师事务所创始合伙人，执业年限超过 18 年，一直专注于中泰两国投资与贸易的法律服务，对于中国企业赴泰国投资涉及的房地产、电力工程、生产、工程承包、贸易、兼并收购业务领域拥有实操经验，擅长投资框架的搭建、税务筹划，提供争议解决方案等。同时，史律师曾受多家政府机构、组织和法律协会的邀请，如：中国驻泰国大使馆，海南仲裁委员会，泰国仲裁中心，为相关政府机构、工作人员、投资企业、合作伙伴提供法律讲座和培训。

此外，史律师还在泰国担任以下社会职位：泰国山东总商会会长、泰国中华总商会常务会董兼法律顾问、泰国中国企业总商会副主席、泰中法律联盟协会会长、泰中国际仲裁与调解中心秘书长。

朱春燕律师

上海市锦天城律师事务所高级合伙人，兼任锦天城新加坡管理委员会委员。朱律师毕业于中国政法大学，先后获法学学士与民商法硕士学位，曾先后在英国伦敦、新加坡、香港进行培训学习或工作实践。

朱律师从事律师工作近 20 年，长期深耕于跨境投融资、资本市场、国有企业资本运作及酒店管理等多个业务领域，先后入选广东省涉外律师领军人才和深圳市涉外律师领军人才，主办的项目连续多年荣获深圳市律师行业“典型案例”奖项。被评为 2024 年度深圳市优秀女律师。曾入选 Asian Legal Business 中国地区及 ALB 华南华中地区“年度青年律师大奖”，2023 年及 2024 年连续两年荣膺 The Legal 500 “破产重组”领域推荐律师，2025 年荣获 The Legal 500 “公司并购”领域推荐律师称号。

尹秀钟律师

广东卓建律师事务所合伙人、仲裁员、卓建东京办公室负责人、外国法事务辩护士（第二东京辩护士会注册）、日本庆应义塾大学法学博士，熟悉日本和韩国等海外法域，现任韩国驻广州总领事馆、KOTRA 等多家外国官方机构的法律顾问。

执业以来先后为众多的外国企业及外商投资企业提供投资、并购、重组、撤退、搬迁等专项以及民商事争议解决法律服务；同时与日韩等国家的律师一道为中资企业出海项目提供境外投资与并购（含安全审查备案程序）、海外合规运营（含劳动）及争议解决等方面的涉外法律服务。

工作语言为中文、日文、韩文和英文。

王保林律师

广东深大地律师事务所合伙人，越南大地律师有限公司创始人执行董事，同时拥有中越两个国家律师执业许可证（越南司法部批准），熟悉两国法律体系及文化差异，能有效衔接中越法律实践中的沟壑。自 1994 年从事专职律师以来，为众多广东企业出海东南亚特别是越南提供专项法律服务，现在越南大地律师有限公司总部胡志明市运营管理中越两国的律师团队。

任菲菲律师

法律博士，华商律师事务所合伙人，具备中国、澳大利亚新南威尔士州、新西兰律师资格，长期专注跨境商事法律。以英中双语为工作语言，兼具交易筹划与争议解决双向能力，熟悉英美法与大陆法差异及证据规则，能够在多法域环境下统筹谈判、取证、送达与判决承认执行，面向企业出海与跨境经营提供可落地的合规与风险控制。

曾为外贸、制造、科创与平台经济主体处理商标、专利、海关扣留、合同与劳动等纠纷，推动放行、恢复链接、和解止损与境外取证落地；在数据合规与隐私保护、贸易合规与制裁出口管制、境外用工与合规治理方面形成方法论。现为涉外律师领军人才库成员、国际贸易专委会委员、仲裁员与调解员，常年服务多家上市与国资机构及地方商务主管部门。

以交易闭环、风险可控、结果导向为核心，提供从准入设立、投融资交易、商业合同、知识产权与数据合规，到争议预防、仲裁诉讼、救济执行的全周期方案；善于把复杂跨境问题拆解为可操作路径，帮助客户在全球供应链与数字贸易环境下稳健达成商业目标。

贺俊律师

兼具律师与注册会计师双重资质，系埃及 Shall&Jun Law Firm 创始合伙人、华商律师事务所埃及分所主任，深耕埃及跨境法律服务。

贺俊律师与埃及司法部高层共创埃中法律联合会，搭建中埃法律协作平台，开创埃及涉外法律实践基地，同时担任中国政法大学等多所高校涉外法治基地校外导师。其执业领域涵盖外商投资、企业合规、争议解决及公司并购等，尤为擅长联合埃及律师为在埃中国人提供刑事辩护与外交保护，以专业功底与在地资源，切实维护同胞合法权益。

刘文卓律师

中国及美国纽约州执业律师，法律博士，曾在美国纽约市 Clauss & Associates PC, Mauriel Kapouytian Woods LLP 律师事务所执业。回国后，刘律师在深交所博士后工作站从事资本市场法规、政策研究工作。刘律师专注于跨境公司法律事务，在涉外商事诉讼、仲裁、国际直接投资、跨境投融资领域也有着扎实的理论基础和丰富的实战经验。2023 年及 2024 年，刘文卓律师连续两年被全球知名法律媒体《亚洲法律杂志》(ALB) 评为“华南地区律师新星”。2024 年，刘律师所代理案件被国际评级机构 legal one 评为卓越(remarkable)。同年，刘律师获得律新社国际贸易领域“匠心律师”的荣誉。

梁新越律师

中伦文德胡百全（前海）联营律师事务所合伙人，西班牙及拉丁美洲法律事务部主任，深圳律师协会西班牙语国际法律服务中心负责人。梁律师系深圳市涉外法治人才库成员、深圳前海合作区人民法院西班牙语特邀调解员、前海国际商事调解中心调解员、中山大学法学院校外导师、广东外语外贸大学法学院校外导师。

梁律师专注于国际贸易与跨境投资领域，尤其在涉西班牙及拉丁美洲国家法律业务方面具备专业底蕴与实战经验。作为深圳市律师协会西班牙语国际法律服务中心负责人，梁律师致力于为中国企业赴西班牙及拉丁美洲的投资提供法律支持，服务覆盖投资结构设计、合规审查、风险防控与争议解决全流程。凭借其对拉美地区经济环境、法律制度及文化风俗的理解，为企业提供高适配度且操作性强的专业建议，协助客户精准把握投资机遇、有效规避风险。

梁律师毕业于中国人民大学，获法学硕士学位，并受中国教育部公派赴古巴哈瓦那大学学习西班牙语，获文学学士学位。她以西班牙语、英语和普通话作为工作语言。



To thoroughly implement the national “Belt and Road” Initiative and the “Going Global” strategy, and to help enterprises within the jurisdiction prudently and in an orderly manner carry out cross border investment and operations, the Futian District Law Society, relying on its team of cross border civil and commercial legal consulting experts, provides professional, precise, and internationalized legal service support for enterprises involved in cross border trade and investment, as well as for foreign nationals.

08/2025

I. Responsibilities of the Experts

Focusing on popular destinations for overseas investment by Chinese enterprises (including but not limited to the United States, Germany, Australia, Japan, Singapore, Thailand, and Vietnam), the team of cross border civil and commercial legal consulting experts undertakes the following duties:



II. Public Interest Legal Service Items

The following public interest legal services are provided to enterprises involved in cross border trade and investment, and to foreign nationals:

Compilation of Country Investment Compliance Guides: Systematically introduce the investment legal environment and key compliance points of target countries;

Sharing Sessions on Cross border M&A and Operations Practice: Analyze legal risks and countermeasures in light of cultural differences;

Country Legal Service Market Analysis Reports/Lectures: Introduce overseas legal service resources and pathways for connection;

Investment Promotion Intelligence and Policy Recommendations: Provide enterprises with country specific investment policy analysis;

Themed Public interest Legal Consultation Sessions: Held quarterly to address common cross border legal issues faced by enterprises.

Note

The above public interest services are free of charge. If services requiring significant resources are involved—such as in depth research, individual case handling, or preparation of special reports—terms may be separately discussed as appropriate. Fee based services include but are not limited to: cross border mergers and acquisitions, due diligence, dispute resolution, general counsel services, compliance system development, and issuance of special legal opinions. For specific service scope and fee standards, please inquire.

III. Application Mechanism

For legal service requests, please apply by the following procedure:

- 1 Application Channel for Legal Services: Send application materials to the designated email account: szftfxh@163.com;
- 2 Application Content: Specify the service need, target country, background of the matter, time requirements, etc.;
- 3 Processing Procedure: Upon receipt, an expert will be matched to your needs with an initial response within three (3) working days;
- 4 Service Confirmation: Public interest services will be arranged directly after communication with staff; for special/fee based services, the applicant and the expert team will confirm the plan through consultation, and a service agreement will be signed after mutual confirmation.

Attachments

Country Investment Guides (First Series)

Expert Profile Brochure

Should you have any inquiries or require further assistance, please contact:

E-mail: szftfxh@163.com; Tel.: 13602631067

(This guide was drafted by the Cross-Border Civil and Commercial Legal Consulting Expert Group of the Futian District Law Society. The Futian District Law Society reserves the final right of interpretation, with contributing experts assisting in specific explanations.)

Country Investment Guides (First Series)

The expert team has focused on popular overseas investment destinations for Chinese enterprises and systematically compiled practical investment references covering the investment environment, policies and regulations, and operational guidelines for the following key countries:



United States of America



1. Country Profile

The United States is the world's largest economy, with a GDP of approximately USD 29.18 trillion in 2024 and a population of 341 million. It boasts a mature market system and leads globally in technology, finance, and innovation. However, its policies are subject to frequent changes, and its regulatory environment is complex.

2. Investment Policies

While the US maintains an open market, it imposes restrictions on foreign investment in sensitive sectors such as defense, technology, and energy.

Reviews by the Committee on Foreign Investment in the United States (CFIUS) have become increasingly stringent, particularly for transactions with Chinese backgrounds.

Certain states offer tax incentives for projects in green energy, job creation, and other priority areas.

3. Successful Cases

Fosun Group's acquisition of US insurer Ironshore: It successfully passed CFIUS review.

BYD's establishment of an electric bus factory in California: Aligned with state clean energy policies, the project has received strong local government support.

Risk Advisory

Fluctuating U.S.-China relations may impact investment confidence and market access.

Compliance costs associated with U.S. long-arm jurisdiction (e.g., the Foreign Corrupt Practices Act (FCPA) and the Export Control Reform Act (ECRA)) are high. Patent litigation risks, including frequent nuisance suits initiated by "patent trolls" are high.

This investment guide was authored by Expert Gao Wenjie

Japan



1. Country Profile

Japan is the world's third-largest economy, with a GDP growth rate of 1.0% in 2025 and a nominal GDP exceeding JPY 600 trillion. Japan boasts a well-established legal system, a mature market, and stringent intellectual property protection. It focuses on advancing key sectors including semiconductors, digital industries, and green technology.

2. Investment Policies

Foreign investors may establish wholly-owned enterprises, joint ventures, or branch companies, with convenient profit repatriation.

R&D subsidies and policy support are provided for advanced industries.

The Foreign Exchange and Foreign Trade Act was amended in 2025 to strengthen foreign investment screening in sensitive sectors (e.g., weapons, energy, telecommunications).

The threshold for the Japanese Business Manager Visa has been raised: the required registered capital has been increased to JPY 30 million, and at least one full-time Japanese employee must be hired.

3. Successful Cases

Zhuhai Singyes Energy-Saving Technology Co., Ltd.'s construction of photovoltaic power stations across three locations: With a total installed capacity of 288 kW, the projects were designed and connected to the grid within just 2.5 months.

Midea Group's acquisition of Toshiba Lifestyle Products & Services Corporation: It helped enhance Midea's supply chain competitiveness in the Japanese market.

China Energy Engineering Group Shanxi Electric Power Engineering Co., Ltd. (SEPEC)'s successful bid for a cultural tourism complex project in Hokkaido: The project helped SEPEC break through barriers to entry in Japan's high-end construction market.

Risk Advisory

Tightened foreign investment screening regulations particularly increase difficulties for mergers and acquisitions in sensitive sectors.

Significant cultural and business practice differences necessitate a high degree of localization in operations.

Costs associated with company establishment and employment are rising.

This investment guide was authored by Expert Gao Tian

Republic of Singapore



1. Country Profile

The Republic of Singapore serves as a premier financial, services, and shipping hub in Asia, with a per capita GDP reaching USD 86.2 thousand in 2023. The country features a stable political environment, a clean government, and a sound legal system. It implements national treatment for foreign investment and allows the free flow of foreign exchange. Singapore is a core member of major international agreements including the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) and the Regional Comprehensive Economic Partnership (RCEP).

2. Investment Policies

Singapore applies no differential treatment to foreign investment and offers streamlined company registration procedures.

The government has introduced multiple incentive schemes, including the Global Trader Programme (GTP), the Regional Headquarters Award (RHQ), and tax exemptions for start-ups.

Significant emphasis is placed on attracting innovative talent and providing support for small and medium-sized enterprises (SMEs).

3. Successful Cases

Bank of China Group successfully acquired a Singapore-based aircraft leasing company.

Huaneng Power International Inc. completed the acquisition of Tuas Power and developed the Tembusu project.

Chinese enterprises have secured contracts for Singapore metro projects, capturing nearly 25% of the market share.

Risk Advisory

The market is highly competitive with elevated operational costs.

Companies must adapt to high-standard compliance and regulatory requirements.

This investment guide was authored by Expert Zhu Chunyan

Kingdom of Thailand



1. Country Profile

The Kingdom of Thailand is the second-largest economy in ASEAN and operates under a constitutional monarchy, maintaining overall political stability. In 2023, the services sector accounted for 61% of the country's GDP, with tourism serving as a key pillar of the economy. The country is implementing the “Thailand 4.0” strategy, which focuses on advancing the digital economy, smart manufacturing, and green growth.

2. Investment Policies

The Eastern Economic Corridor (EEC) serves as the core platform for investment, offering incentives such as tax exemptions (up to 15 years for A1+ tier enterprises), land ownership privileges, and relaxed quotas for foreign employees.

The Board of Investment (BOI) provides category-based guidance for investment and facilitates an electronic approval process, which can be completed within 60 days in expedited cases.

While a Negative List system remains in effect, enterprises certified by the BOI may exceed foreign equity limitations in certain sectors.

3. Successful Cases

A Chinese state-owned oil and gas enterprise obtained 100% ownership and an eight-year corporate income tax exemption through the Board of Investment (BOI).

A new energy company established a “China-Thailand Dual-Track” data compliance system and obtained ISO 37001 certification.

An automotive enterprise optimized its compensation structure, reducing annual labor costs by THB 18 million.

Risk Advisory •

Restrictions on land ownership generally prohibit foreign entities from owning land.

Strict labor compliance requirements mandate that at least 75% of employees must be Thai nationals.

Uncertainties may arise in the implementation of policies at the operational level.

This investment guide was authored by Expert Shi Datuo

The Socialist Republic of Viet Nam



1. Country Profile

Located in the eastern part of the Indo-China Peninsula, the country possesses a coastline of 3,260 kilometers and a population of 104 million (2025), with the labor force accounting for 69.3% of the total. In 2024, the economy grew by 7.09%, with a total GDP of USD 476.3 billion and a per capita GDP of approximately USD 4,700. Viet Nam maintains political stability and rapid economic development, and serves as an important ASEAN member and a signatory to major agreements including the Regional Comprehensive Economic Partnership (RCEP) and the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP).

2. Investment Policies

A Negative List system applies to foreign investment (25 sectors prohibited, 59 sectors conditionally permitted).

Industries encouraged (e.g., semiconductors, new energy) are eligible for a corporate income tax rate of 10% (compared to the standard rate of 20%).

Land rentals in Special Economic Zones are reduced by 30% to 50%.

Foreign-invested enterprises may lease land for a maximum term of 50 years.

3. Successful Cases

A Jiangsu-based enterprise successfully acquired a mortgaged manufacturing facility in Tây Ninh Province through structured installment payments and mandatory notarization.

Longi Green Energy Technology Co., Ltd. implemented a BOT (Build-Operate-Transfer) project in Phú Yên Province, securing a 35-year concession agreement accompanied by electricity tariff subsidies and tax incentives.

Yadea Group achieved supply chain integration in Hưng Yên Province through localized assembly, complying with Rules of Origin under Regional Comprehensive Economic Partnership (RCEP) to enable zero-tariff exports to Japan.

Risk Advisory •

Foreign entities are restricted from land ownership, and industrial land costs are rising (e.g., up to USD 85 per square meter in Tây Ninh Province).

Mandatory ESG reporting is enforced starting in 2025, with high carbon-emitting enterprises subject to carbon taxes (e.g., USD 35 per ton in Hà Tĩnh Province).

The electronics industry relies on imports for 50% of components and faces a skilled labor shortage of approximately 120 thousand workers (e.g., in Hồ Chí Minh City).

This investment guide was authored by Expert Wang Baolin.

Expert Information Overview

Name	Practice Areas	Service Countries/ Regions	Remarks
Gao Wenjie	International Arbitration, Cross-Border Compliance	The United States	Arbitrator for Multiple Arbitration Institutions
Gao Tian	Japanese Enterprise Investment, Corporate Governance	Japan	Gaikokuho Jimu Bengoshi (Foreign-Law Registered Lawyer in Japan)
Lou Hong	IP Rights in Japan, Dispute Resolution	Japan	Gaikokuho Jimu Bengoshi (Foreign-Law Registered Lawyer in Japan)
Shi Datuo	Investment Structuring, Tax Planning	Thailand	Founding Partner, DTL Law Office (Thailand)
Yin Xiuzhong	Japan-Korea Investment, Dispute Resolution	Japan, Republic of Korea	Services in Chinese, Japanese, Korean, and English
Zhu Chunyan	Cross-Border M&A, Capital Markets	Singapore	Member of AllBright (Singapore) Management Committee
Wang Baolin	Vietnam Investment, M&A Compliance	Vietnam	Dually Qualified Lawyer (China & Vietnam)
Ren Feifei	Cross-Border Investment, Dispute Resolution	Australia, New Zealand	Multi-Jurisdiction Qualified (China, Australia, NZ)
He Jun	Egypt Investment, Dispute Resolution	Egypt	Executive Director, China Commercial Law Firm's Egypt Branch; Arabic Legal Services Available
Liu Wenzhuo	Cross-Border Investment, IP Dispute Resolution	The United States Germany	Director, China Commercial Law Firm's New York Branch; Practicing in China & The US
Liang Xinyue	International Trade, Cross-Border Investment	Colombia, Chile, Peru, Spain	Dual-competency Lawyer with Latin American Academic & Practical Experience

Lawyer Gao Wenjie

Partner at Tian Yuan Law Firm with 17 years of practice experience, primarily specializing in international dispute resolution, international compliance and government regulation, cross-border M&A and investment, covering over 30 countries and regions. Partner at Tian Yuan Law Firm with 17 years of practice experience, primarily specializing in international dispute resolution, international compliance and government regulation, cross-border M&A and investment, covering over 30 countries and regions.

He currently serves as an arbitrator at multiple domestic and international arbitration institutions including the Hong Kong International Arbitration Centre (HKIAC), Asian-African Legal Consultative Organization (AALCO) Hong Kong Regional Arbitration Centre, Shenzhen Court of International Arbitration (SCIA), as well as those in Wuhan and Guangzhou; Member of the International Association of Defense Counsel (IADC) and the ICC Institute of World Business Law; Legal Assistant to the Standing Committee of the Shenzhen Municipal People's Congress; Executive Council Member of the Shenzhen Law Society; Member of the Shenzhen Futian District Committee of the Chinese People's Political Consultative Conference (CPPCC); Expert on Guidance for Responding to Overseas Intellectual Property Disputes in Shenzhen; Expert Committee Member of the Shenzhen Council for Promoting International Trade's Committee on Enterprise International Operation Compliance; Expert Committee Member of the Shenzhen Global Marine Center City Construction Promotion Association; Council Member of the Shenzhen Lawyers Association, among other professional roles. He has established cooperative relations with over 100 renowned law firms and legal institutions worldwide, possessing extensive international resources. His awards and recognitions include: Shenzhen Outstanding Young Lawyer (2014), China Business Law Journal Annual International Arbitration Excellence Award (2016), inclusion in the Ministry of Justice of China's National Database of Thousand Foreign-Related Lawyers (2018), the Legal 500 Recommended Lawyer for Dispute Resolution (International Arbitration) (2017, 2021, 2024), Litigation Star by Benchmark Litigation (2021, 2023), China South & Central China Dispute Resolution Lawyer Award Nomination by ALB (2023). He has published over 40 professional articles for nearly 20 years.

Lawyer Gao Tian

Senior Partner at AllBright Law Offices (Shenzhen) of Shanghai, Director of the Foreign Legal Practice Joint Business Management Committee of AllBright Law Offices, Japanese Gaikokuho Jimu Bengoshi (Foreign-Law Registered Lawyer) (approved by the Ministry of Justice of Japan), and holds a Juris Master from Wuhan University. Since commencing practice in 2003, Lawyer Gao has long served numerous Fortune Global 500 foreign-invested enterprises, particularly Japanese-funded enterprises. Having undertaken professional training in Japan, he is familiar with Japanese corporate culture and demands and is capable of providing rigorous and effective legal solutions.

His main practice areas include legal services for foreign-invested enterprises, corporate compliance, dispute resolution (litigation, arbitration, negotiation, and mediation), as well as corporate M&A and liquidation. With professional support from local Japanese lawyers in the Tokyo office, Lawyer Gao has extensive experience providing Chinese enterprises and high-net-worth individuals with legal services in cross-border investment, company establishment, investment and financing, M&A, international trade, and labor and personnel matters. He is well-versed in major Japanese laws and regulations, capable of effectively localizing legal opinions and compliance solutions to ensure that cross-border projects are regulatory-compliant and proceed efficiently, while providing clients with full-process legal services for risk prevention and control.

He has been recognized as a Leading Foreign-Related Lawyer in Guangdong Province and Shenzhen City, and was listed in the “Who’s Who Legal” annual rankings for 2021 and 2022, as well as the 2025 LegalOne Greater Bay Area (GBA) Legal Awards list (Top 15 Foreign-Related Legal Services Lawyers). Lawyer Gao also serves as an Off-Campus Part-Time Supervisor for the Juris Master program at Wuhan University, and previously served as an arbitrator for the Shenzhen Court of International Arbitration and the Shenzhen Arbitration Commission.

Lawyer Lou Hong

Doctor of Juridical Science, Secretary of Party General Branch and Senior Partner of Guangdong Sincere Partners and Attorneys. He currently serves as Council Member of the Shenzhen Lawyers Association, Director of the Shenzhen Lawyers Association Company Lawyers & Government Lawyers Working Committee, and Arbitrator at the Shenzhen Court of International Arbitration (SCIA).

Dr. Lou Hong graduated from City University of Hong Kong and conducted research at University College Dublin (Ireland) and Emory University (USA). He is the first legal professional in Shenzhen to be recognized as a High-Level Overseas Talent under the “Peacock Plan” and holds a Shenzhen “Pengcheng Talent Card” (Gold Card). He has been designated as a Leading Foreign-Related Lawyer in both Shenzhen City and the whole Guangdong Province.

Dr. Lou Hong has published a full English monograph titled International Protection of Unregistered Trademarks, delivered academic speeches in multiple countries including Japan and the Republic of Korea, completed several research projects, and published over ten Chinese and English papers in renowned academic journals.

Dr. Lou Hong specializes in legal research and practice in the fields of international arbitration, cross-border investment, and intellectual property. His professional roles also include Senior Expert for Government Procurement Review at the Shenzhen Municipal Finance Bureau, Council Member of the China Behavior Law Association, and Council Member of the Hong Kong Institute of Patent Practitioners. He provides services to numerous well-known state-owned enterprises, multinational corporations, and higher education institutions. Invited by the Research Institute of Tsinghua University in Shenzhen and the Japan External Trade Organization (JETRO), Dr. Lou Hong has lectured for multiple consecutive years in Tokyo, Osaka, and other cities in Japan on courses related to cross-border technology transfer.

Lawyer Shi Datuo

Founding Partner of DTL Law Office (Thailand), with over 18 years of practice experience. He has consistently focused on providing legal services for investment and trade between China and Thailand. He possesses hands-on experience in areas such as real estate, power engineering, manufacturing, engineering contracting, trade, mergers, and acquisitions related to Chinese enterprises investing in Thailand. He is adept at structuring investment frameworks, tax planning, and providing dispute resolution solutions. Additionally, Lawyer Shi has been invited by multiple government agencies, organizations, and legal associations—including the Embassy of the People’s Republic of China in Thailand, Hainan Arbitration Commission, and Thailand Arbitration Center—to conduct legal lectures and training for relevant government agencies, staff, investing enterprises, and partners.

Furthermore, Lawyer Shi holds the following professional roles in Thailand: President of the Thailand Shandong General Chamber of Commerce; Executive Director and Legal Counsel of the Thai-Chinese Chamber of Commerce; Vice President of the Chinese Chamber of Commerce in Thailand; President of the Thailand-China Legal Alliance Association; and Secretary-General of the Thailand-China International Arbitration and Mediation Center.



Lawyer Zhu Chunyan

Senior Partner at AllBright Law Offices (Shanghai) and concurrently serves as a member of the AllBright (Singapore) Management Committee. Lawyer Zhu graduated from China University of Political Science and Law, where she obtained her Bachelor of Laws (LL.B.) and Master of Laws (LL.M.) in Civil and Commercial Law. She has undertaken training or gained practical work experience in London (UK), Singapore, and Hong Kong.

With nearly 20 years of legal practice, Lawyer Zhu has extensive expertise in multiple areas, including cross-border investment and M&A, capital markets, capital operations of state-owned enterprises, and hotel management. She has been recognized as a Leading Foreign-Related Lawyer in both Guangdong Province and Shenzhen City. Projects led by her have been awarded “Typical Case” honors by the Shenzhen Lawyers Association for multiple consecutive years. She was named Outstanding Female Lawyer of Shenzhen for 2024. Her accolades include being shortlisted for the Asian Legal Business (ALB) China and ALB South & Central China “Young Lawyer of the Year” awards. She was also recognized as a Recommended Lawyer for “Restructuring and Insolvency” by The Legal 500 in both 2023 and 2024, and for “Mergers and Acquisitions” in 2025.



Lawyer Yin Xiuzhong

Partner and Arbitrator at Guangdong Zhuojian Law Firm, Head of Zhuojian Tokyo Office, Gaikokuho Jimu Bengoshi (Registered with the Daini Tokyo Bar Association), and holds a Doctor of Laws from Keio University, Japan. He is well-versed in overseas legal jurisdictions such as Japan and the Republic of Korea. Currently, he serves as legal counsel to multiple foreign official institutions, including the Consulate General of the Republic of Korea in Guangzhou and KOTRA (Korea Trade-Investment Promotion Agency).

Since commencing practice, Lawyer Yin has provided numerous foreign enterprises and foreign-invested enterprises with specialized legal services, including investment, M&A, restructuring, exit, relocation, as well as civil and commercial dispute resolution. Concurrently, he works alongside lawyers from countries such as Japan and the ROK to provide Chinese enterprises with foreign-related legal services for their outbound projects, covering overseas investment and M&A (including national security review filing procedures), overseas compliance operations (including labor), and dispute resolution. His working languages are Chinese, Japanese, Korean, and English.

Lawyer Wang Baolin

Partner at Guangdong Shendadi Law Firm, Founder and Executive Director of Vietnam Dadi Law Company Limited. He holds practicing lawyer licenses from both China and Vietnam (approved by the Ministry of Justice of Vietnam). Lawyer Wang is familiar with the legal systems and cultural differences of both countries and can effectively bridge the gaps in legal practice between China and Vietnam. Since commencing full-time practice as a lawyer in 1994, he has provided specialized legal services to numerous Guangdong enterprises expanding into Southeast Asia, particularly Vietnam. He currently manages a team of Chinese and Vietnamese lawyers from the headquarters of Vietnam Dadi Law Company Limited in Ho Chi Minh City.

Lawyer Ren Feifei

Juris Doctor (J.D.), Partner at China Commercial Law Firm. She is qualified to practice law in China, New South Wales (Australia), and New Zealand, with a long-term focus on cross-border commercial law. Working proficiently in both English and Chinese, she possesses dual capabilities in transaction structuring and dispute resolution. She is well-versed in the differences between common law and civil law systems and their rules of evidence, which enables her to manage negotiation, evidence collection, service of process, and recognition and enforcement of judgments in multi-jurisdictional environments. She provides actionable compliance and risk control solutions for enterprises expanding overseas and engaging in cross-border operations.

She has handled disputes involving trademarks, patents, customs detentions, contracts, and labor matters for entities in foreign trade, manufacturing, technology innovation, and the platform economy, facilitating releases, link restorations, settlements for loss mitigation, and the execution of overseas evidence collection. She has developed methodologies in areas such as data compliance and privacy protection, trade compliance and sanctions/export controls, and overseas employment and compliance governance. She is currently a member of the Leading Foreign-Related Lawyers Talent Pool, a member of the International Trade Special Committee, an arbitrator, and a mediator. Meanwhile, she provides ongoing services to multiple listed companies, state-owned institutions, and local commerce authorities.

Guided by the principles of transactional closure, controllable risk, and results-orientation, she provides full-cycle solutions—ranging from market access establishment, investment and financing transactions, commercial contracts, intellectual property, and data compliance to dispute prevention, arbitration/litigation, and remedy enforcement. She excels at deconstructing complex cross-border issues into actionable pathways, assisting clients in robustly achieving their business objectives within global supply chains and digital trade environments.

Lawyer He Jun

Dually qualified as a lawyer and a Certified Public Accountant (CPA), Lawyer He is the Founding Partner of Shall & Jun Law Firm in Egypt and Director of China Commercial Law Firm's Egypt Branch, with extensive expertise in cross-border legal services in Egypt.

Lawyer He Jun co-founded the Egypt-China Legal Association with senior officials from the Egyptian Ministry of Justice, establishing a legal collaboration platform between China and Egypt and pioneering a base for foreign-related legal practice in Egypt. He also serves as an Off-Campus Supervisor for the Foreign-Related Rule of Law Base at China University of Political Science and Law and several other universities. His practice areas cover foreign investment, corporate compliance, dispute resolution, and mergers and acquisitions. He is particularly skilled in collaborating with Egyptian lawyers to provide criminal defense and diplomatic protection for Chinese nationals in Egypt, leveraging his professional expertise and local resources to effectively safeguard the legitimate rights and interests of our compatriots.

Lawyer Liu Wenzhuo

A practicing lawyer admitted in both China and New York State, USA, and a Juris Doctor (J.D.). She previously practiced at law firms Clauss & Associates PC and Mauriel Kapouytian Woods LLP in New York City, USA. After returning to China, Lawyer Liu engaged in post-doctoral research on capital market regulations and policies at the Shenzhen Stock Exchange (SZSE) Postdoctoral Workstation. She focuses on cross-border corporate legal affairs and possesses a solid theoretical foundation and extensive practical experience in foreign-related commercial litigation, arbitration, international direct investment, as well as cross-border investment and financing. In 2023 and 2024, Lawyer Liu was consecutively recognized as a "Rising Lawyer in South China" by the globally renowned legal media Asian Legal Business (ALB). In 2024, a case she represented was rated as "Remarkable" by the international rating agency LegalOne. That same year, she was honored with the "Dedicated Lawyer" award in the field of international trade by LegalNews.

Lawyer Liang Xinyue

Partner and Director of the Spanish and Latin American Legal Affairs Department at P.C.WOO & Zhong Lun W.D. LLP, and Head of the Spanish International Legal Service Center of Shenzhen Lawyers Association. Lawyer Liang is a member of the Shenzhen Foreign-Related Rule of Law Talent Pool, a Spanish-language Accredited Mediator for the Shenzhen Qianhai Cooperation Zone People's Court, a Mediator at the Qianhai International Commercial Mediation Center, and an Off-Campus Supervisor for the Law School of Sun Yat-sen University and the Law School of Guangdong University of Foreign Studies.

Lawyer Liang specializes in international trade and cross-border investment, with particular professional knowledge and practical experience in legal matters involving Spain and Latin American countries. As Head of the Spanish International Legal Service Center of Shenzhen Lawyers Association, she is dedicated to providing legal support for Chinese enterprises investing in Spain and Latin America. Her full-process services cover investment structuring, compliance review, risk prevention and control, and dispute resolution. Based on her understanding of the economic environment, legal systems, and cultural practices in Latin America, she provides clients with highly tailored and actionable professional advice, assisting them in accurately seizing investment opportunities and effectively mitigating risks.

Lawyer Liang graduated from Renmin University of China with a Master of Laws (LL.M.) degree. She was also dispatched by the Chinese Ministry of Education to study at the University of Havana, Cuba, where she obtained a Bachelor of Arts (B.A.) in Spanish. Her working languages are Spanish, English, and Mandarin Chinese.